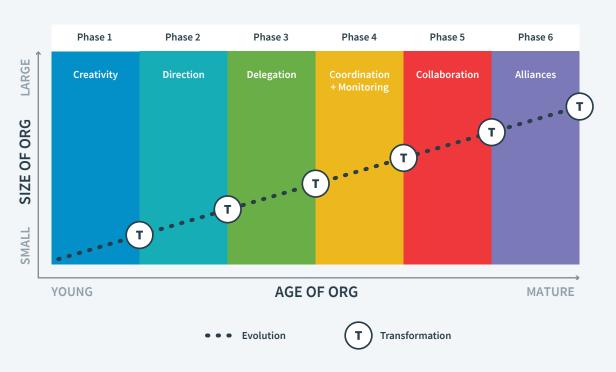


## Predict Your Organization's Training Needs Using the Greiner Curve

## PHASES OF GROWTH



- Where would you place your organization on this model and why?
- What about each of the primary functions or departments—where would you place them and why?
- If different functions are in different phases, identify how this affects how they work together.
- How did you weather the last point of transformation? Did you see it coming? Did you respond to it effectively and efficiently? What could have been improved?
- Looking ahead, what point of transformation will be next? How can you prepare for the challenge and the resolution in a way that helps your organization move forward? How might this shape your L&D offerings?